

ACCELERATION

-Activate Sales Through Local Partners and Strategic Support



Once we've identified a strong market fit through Exportpad, it's time to activate.

With Export Acceleration, we help you enter selected markets by building local sales partner networks and supporting them with onboarding, training, and field engagement.

We work alongside your team and your partners — offering real-time support in meetings, assisting with upselling, and reinforcing your international sales process.

1 PARTNER IDENTIFICATION

2 COMMERCIAL ALIGNMENT

3 CUSTOMER MEETING SUPPORT



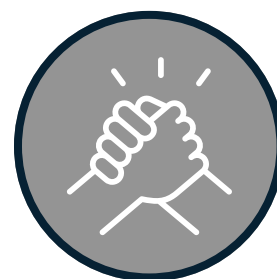
PARTNER NETWORK SETUP

We scout, evaluate, and onboard local resellers, agents or distributors aligned with your target segment and offer.



TRAINING & ENABLEMENT

We equip your partners with the tools, messaging and product knowledge they need to confidently sell your solution.



FIELD SUPPORT & GROWTH

We join partner/customer meetings, help position your offer, and actively support upselling opportunities and sales follow-up.

+46 707 70 77 20

 www.pefaab.se

 info@pefaab.se